



TRIMBLE EXTENDED WARRANTY OPTIONS



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For more information on Trimble's Extended
Warranty product offerings, please contact your local
Authorized Trimble Distributor or the Trimble Support
Sales Team at trimble_support@trimble.com.

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There's enough day-to-day stress in the construction and survey industries without worrying about unpredictable machine repair and software upgrade expenses. That's why you owe it to yourself—and your bottom line—to explore and consider Trimble's Extended Warranty options.



Trimble's Extended Warranty is a factory-backed warranty that's flexible enough to meet the demands of any business or government agency. And, it's simple—it begins when your Standard Factory Warranty ends.

We offer three different options to choose from:

- Extended Warranty—Hardware (covers hardware, firmware¹ and software)
- Extended Warranty—Firmware & Application Software² (does not cover hardware)
- Software Maintenance Agreements

The benefits from an Extended Warranty purchase are numerous:

- Protect your investment and stay productive
- Avoid unexpected repair costs
- Eliminate costs for parts or labor
- Maintain fixed, scalable maintenance expenditures
- Direct online and phone support
- Transfer the warranty if ownership should change; extended warranties are specific to serialized components
- Access to latest functionality for significantly less than the purchase of multiple upgrades during the year
- Ensured compatibility with new releases of Trimble hardware and software and Microsoft operating system revisions

- Warranty coverage on multiple pieces of equipment can be prorated to a co-terminus expiration date
- Convenience of having your equipment serviced at any authorized service provider in Trimble's extensive worldwide network

The Trimble Standard Factory Warranty

First, you need to know about Trimble's Standard Factory Warranty. It promises that on all Trimble Survey and Construction products, Trimble will replace or repair, in its sole discretion, parts of the serialized components that prove to be defective in material or workmanship, free of charge, during the initial factory warranty period. Refer to the product documentation or contact your local Authorized Trimble Distribution Partner if you have any questions regarding the initial Standard Factory Warranty of any Trimble product. Again, the Standard Factory Warranty is available at no charge to you just for doing business with Trimble.

Extended Warranties—How to Determine What's Best for You and Your Business?

In today's marketplace, most equipment owners understand that they need more protection. Whether it's simply a way to minimize the risk of doing business, or as a result of performing severe applications on a job site, Trimble's Extended Warranty options are an excellent way to protect your cash flow and prepare for the unexpected.

Once the initial warranty period has expired, you have an important decision to make. Do you want to risk leaving your service repair costs to chance, or do you want to purchase a solution that will keep your maintenance costs in check? Do you want to take advantage of further software enhancements and benefit from the latest firmware/software versions available to keep your business running efficiently?

To provide you with an extra dose of "peace of mind," Trimble's many Extended Warranty options go above and beyond the Standard Factory Warranty on all of our serialized Survey and Construction products. Whether it's hardware, firmware or software, we have a solution to meet your specific needs; and a solution to prevent superfluous repair and upgrade costs.

OPTION 1



The Trimble Extended Hardware Warranty

The Extended Hardware Warranty option extends the original warranty period of the product for one year and protects against defects in materials and workmanship. Firmware upgrades are also included. By using Trimble Extended Warranty options, you can protect your investment for a total of up to five years from date of purchase. In addition, multiple years can be purchased on the same order, or year by year.

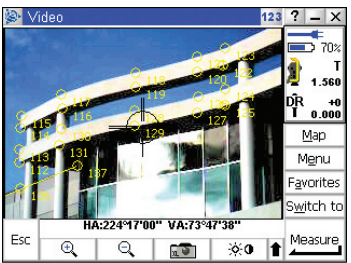
What the Hardware Extended Warranty Option Covers

- Costs of repair of defective equipment. This refers to labor and parts cost. Trimble will replace or repair, in its sole discretion, parts of the serialized components that prove to be defective.
- Upgrades of firmware and application software. If the operating system changes, the cost for this upgrade is included.

What the Hardware Extended Warranty Option Does Not Cover

- Defects caused by or resulting from any items listed in the warranty exclusion section of the terms and conditions of the Extended Limited Warranty certificate.
- Replacement of consumable parts such as cables, user-accessible batteries or accessories.
- Cost reimbursement for the delivery and/or installation of any product upgrades that are released during the warranty period.
- Any hardware modifications which might be required for a new firmware or OS version.

OPTION 2



The Trimble Extended Warranty—Firmware & Application Software

If the full hardware extended warranty coverage does not meet your specific needs, we offer a simple option that includes on-board firmware and application software only. This allows you to keep all of your equipment running the most current releases and keep your maintenance costs in check, but does not cover any repair cost for hardware. Trimble also offers the option to co-terminate all of your products to a common expiration date. This helps you simplify your annual upgrade renewals. The firmware/software only options include all updates for a serialized unit during the extended warranty period. This includes all application software that was purchased for the serialized unit.

What the Firmware & Application Software Extended Warranty Option Covers

- Upgrades of the application software and firmware including operating system upgrades. This option includes upgrades for all Trimble software applications running on the control unit.

What the Firmware & Application Software Extended Warranty Option Does Not Cover

- Defects caused by or resulting from any items listed in the warranty exclusion section of the terms and conditions of the extended limited warranty certificate.
- Cost reimbursement for the delivery and/or installation of any product upgrades that are released during the warranty period.
- Replacement of consumable parts such as cables, user-accessible batteries or accessories.
- Any hardware modifications which might be required for a new firmware or OS version.
- Costs of repair of defective equipment.

OPTION 3



Software Maintenance Agreement

Trimble also offers several software maintenance and support agreements to support our suite of office software products. Customers can extend the initial warranty of these software products for one year by purchasing an annual software maintenance agreement. In addition, multiple years can be purchased on the same order, or year by year.

Having an annual Software Maintenance Agreement guarantees that you will stay current with newest software releases. Our office software maintenance options include the following software—Terramodel®, Paydirt-Sitework, Trimble Business Center and RealWorks®.

Along with new release upgrades, our maintenance options includes direct online and telephone support—providing you with a knowledgeable and highly skilled staff of surveyors and engineers to answer your questions. Trimble support personnel know your business, our software and how they work together.

What the Annual Software Maintenance Agreement Covers

- All software application upgrades that are released during the coverage period.
- Direct online and telephone technical support.

What the Annual Software Maintenance Agreement Does Not Cover

- Application training
- On-site support
- Microsoft Windows training
- Information systems support

¹ Firmware means software used in the hardware device to enable the different hardware systems to communicate and function together. These functions are essential to the performance of the hardware device.
² Application software addresses those functions that are considered to represent the user interface with the hardware device. The user interface is configurable by the end user and has many options for additional functionality.